



StarLeaf host pricing

## Simplified pricing

StarLeaf is launching simplified pricing for meetings, using a host/organizer-based model.

There are three subscription plans:

- 1. Basic host
- 2. Business host
- 3. Enterprise host

#### Our plans are:

- ✓ Easy to understand and transparent
- ✓ Simple, inclusive, and easy to buy
- ✓ Billed on 12 months' contract
- Easier to monitor and optimized for upsell



## Host pricing plan features

#### StarLeaf plans are host-based.

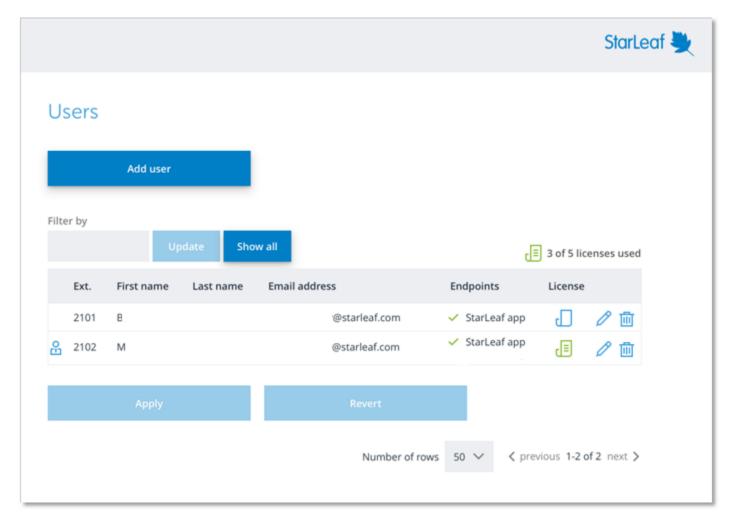
- A host is a person/organizer who can host/organize meetings. Hosts/organizer can only host/organize one meeting at a time. Hosts can choose for their meeting to start when they join, or to start when other users join.
- All host plans feature:
  - ✓ Unlimited one-to-one meetings
  - ✓ Group messaging and one-to-one chats
  - ✓ Telephone dial-in for 50+ countries
  - ✓ Interoperability with all other business video tools
  - ✓ Outlook and Google calendar integrations
  - ✓ Microsoft Teams integration



# Host pricing features by plan

Basic host Free	Business host Minimum 5 hosts	Enterprise host Minimum 100 hosts
	All Basic features +	All Business features +
Meet with up to 20 participants	1 host/organizer can organize 1 meeting at the same time with up to 100 participants	Enterprise support
Unlimited 1 to 1 meetings	Unlimited duration for group meetings	Dedicated Customer Success Manager
45 minutes limit on group meetings	Advanced townhall meetings with StarLeaf Spotlight	Regular business reviews
Calendar schedulers for Outlook, Teams & Google	Industry leading 99.999% Service Level Agreement	
50+ global telephone dial-in	Business support	
Join with H.323, SIP, Skype for Business	Data jurisdiction guarantee	
Unlimited group and 1 to 1 chats	Central admin dashboard	
200 MB file sharing storage	Reporting and monitoring	
ISO/IEC 27001 security certified	Company branding	
	Custom meeting invitations	
	Automatic user provisioning with integrations for Azure AD, Okta and Onelogin	
	Join from StarLeaf meeting rooms	
	Unlimited file sharing storage	
	Hunt groups	
	Optional recording add-on	
	Optional live streaming add-on for up to 3,000 viewers	

## Host license management



Admins can manage host licenses in the StarLeaf Portal



## Reporting

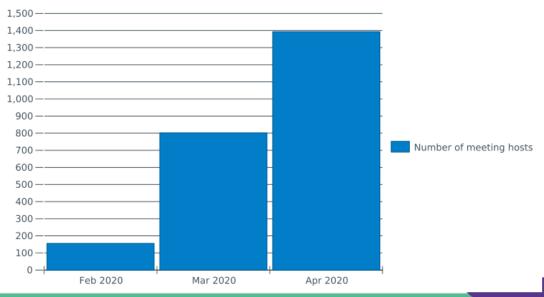
### Meeting hosts

Reports can help recommend host numbers to customers. For example:

 A report on the number of meeting hosts who have created a meeting per month

#### Meeting hosts

This graph shows the number of meeting hosts who have created meetings per month.









## Terms and conditions

- StarLeaf host orders are available from 15.06.2020
- Entry point is minimum 5 Business hosts and 100 Enterprise hosts.
  3-month contract is minimum of 10 hosts
- For customers can to switch from concurrent meetings pricing to host pricing



## Frequently asked questions

#### What is the minimum entry level?

12-month contract - Business: 5 hosts and Enterprise: 100 hosts

3-month contract - 10 hosts



## Frequently asked questions

#### Can a customer have free users along with paid hosts?

Yes, customers on Business and Enterprise host plans can have a subset of users licensed and other users in the same organization can be free Basic hosts. Meetings created by Basic hosts are limited to 45 minutes

#### Can customers use free Basic host meetings with a StarLeaf meeting room system?

StarLeaf room system registration is only available with Business or Enterprise host plans. It is not available on the Basic host plan

In a mixed organization where there are paid hosts and basic hosts, can StarLeaf rooms join meetings hosted by the free (basic) users?

Yes, but these meetings will still be limited in size and length as per the limitations of basic meetings





# StarLeaf \*\*

Meet better. Meet StarLeaf.